

Message Text

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PAGE 01 NAIROB 00573 210821Z

21

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

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R 210658Z JAN 76

FM AMEMBASSY NAIROBI

TO USDOC WASHDC

INFO SECSTATE WASHDC 7287

UNCLAS NAIROBI 0573

E.O. 11652: N/A

TAGS: BFOL, KE

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 779/01/P0034

2. 012076

3. P. WALTERS

4. 779 KENYA

5. IAD

6A. REPLY TO --

6B. MR. D B. BULLING, MANAGING DIRECTOR

6C. BULLING AND COWEN LIMITED

GOVERNMENT ROAD

P.O. BOX 47353

NAIROBI, KENYA

7. CABLE: REPSERV TEL: 24413

8. --

9. 102 DIRECT SALES FOR RESALE

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10. DESCRIPTION:

FURNISHING FABRICS.

22110 COTTON FABRIC LINEN

22211 RAYON AND OTHER ACETATE FABRICS

THE BUYER IS SEEKING ADDITIONAL SUPPLIERS FOR
FURNISHING FABRICS TO INCLUDE LINEN - COTTON,
RAYONS AND OTHER ACETATE MIXTURE MATERIALS,
WOVEN FABRICS ARE OF INTEREST, BUT NOT VITAL.
PRICES PREFERRED ON REGULAR LINES FROM \$1.20
(OR BELOW) TO \$3.00 PER YD. QUANTITIES OF ONE
ROLL PER COLOR PER DESIGN SHOULD BE ACCEPTABLE.
THE BUYER IS ANXIOUS TO HAVE "SATEEN"FINISHED
MATERIALS IN COTTON OR OTHER CHEAPER MIXTURES.
THESE ARE TO HAVE A SHINY FINISH. FIRM PREFERS
AN EXCLUSIVE AGENCY ARRANGEMENT WITH A FACTORY
RATHER THAN WITH AN EXPORTER, WHO MAY NOT BE FULLY
PREPARED TO WORK EXCLUSIVELY.

INTERESTED MANUFACTURERS SHOUL SEND ILLUSTRATED
CATALOGS AND BROCHURES, DETAILED QUOTATIONS INCLUDING
BOTH F.O.B. AND C.I.F. MOMBASA: PRICES, DELIVERY TERMS,
FORM OF PAYMENT, VALIDITY OFFERS ETC. THE BUYER IS
A GENERAL MANUFACTUERRS' REPRESENTATIVE AND COMMISSION
AGENT. WTDR IN PREPARATION.
MARSHALL

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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